

Create Seamless and Personalized Experiences Online

Digital Feedback

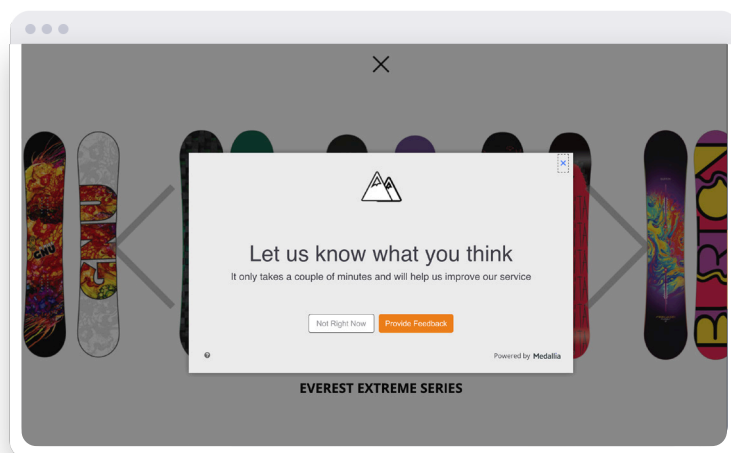
The marketplace has gone digital. Since March of 2020 alone, digital properties have seen a 70% increase in traffic. To keep up with this new influx of customers, companies must transform their entire way of operating, establishing strong digital relationships with every visitor, every time.

Medallia's digital feedback solution helps create these relationships by comprehensively capturing customer feedback signals and empowering immediate action, driving loyalty, retention, and growth.



“The only way we know whether we succeed in our endeavors is by listening to our customers and acting on their feedback.”

Ginni Rometty
CEO, IBM



Target & Engage

Segment customers and personalize engagements across strategic touch points to capture in the moment feedback.

Understand the Journey

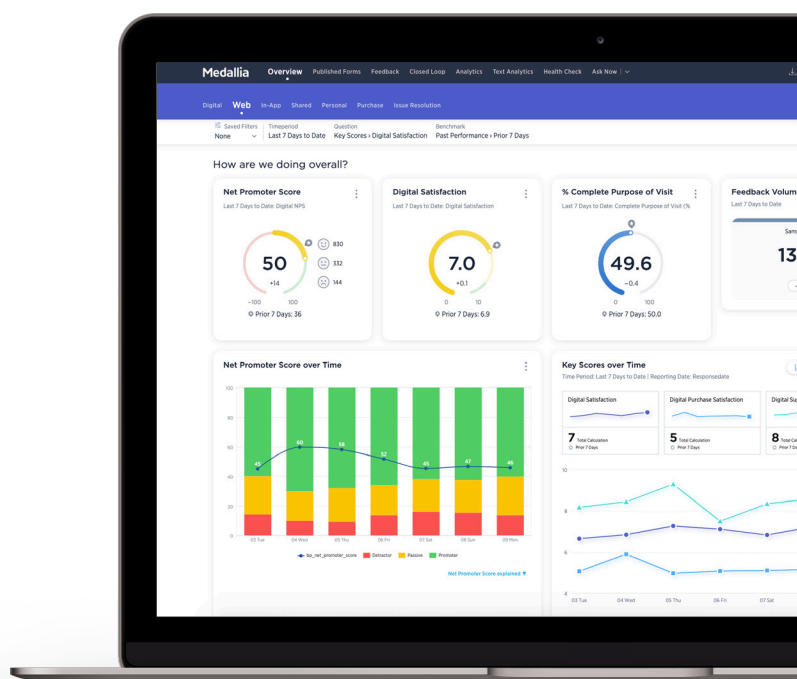
Reach customers on all digital channels, including web, mobile apps, and web-based software applications. Then review feedback by activity to get a complete understanding of each customer's journey.

Investigate & Innovate

Segment data, identify trends, and continuously improve performance. By analyzing feedback on aggregate you can identify, prioritize and resolve urgent CX issues quickly, driving impact at scale.

Activate Every Employee

Empower every employee to take action and drive change. Create personalized alerts based on feedback so every employee can receive the information they need to close the loop effectively, in real time.



The feedback form is titled "We'd love your feedback!" and includes several sections for user input:

- Recommendation**: "How likely are you to recommend (BRAND) to a friend or family member?" with a 1-10 scale.
- Satisfaction**: "Overall, how satisfied are you with this website?" with a 1-10 scale.
- Purpose of Visit**: "What was the main purpose for your visit today?" with a dropdown menu and a "Please specify:" text field.
- Primary Purpose**: "Were you able to complete your primary purpose for today's visit?" with radio buttons for Yes, No, and I'm not yet done.

Administer & Test

Build and launch programs in as soon as 7 business days. Our pre-packaged solutions allow you to get a program up and running, then scale and adjust as needed, with built-in training and ongoing support.

Delivering Real, Measurable Results

Leading brands choose Medallia to optimize their web, mobile and in-app experiences, while still upholding their traditional OCEM channels, to drive true business impact.



226% increase in total feedback

Accelerated digital transformation by capturing omnichannel feedback



70% decrease in response time

Strategic feedback collection led to 48-hour timeframe to close the loop



95% analytics accuracy

Identified detractor accounts with 95% accuracy and combatted churn



155% increase in digital transactions

Leveraging online feedback streamlined checkout process for customers

